

# Field Trade Parts Specialists

2 x North & 2 x South - £36,500 OTE + excellent benefits

The Mercedes Car Group, part of the DaimlerChrysler Group, is renowned worldwide for automobiles of the highest style, quality and safety. Dedicated to engineering excellence and the highest standards of customer care, we recognise that our ongoing success is only achieved through the talents of our people.

Reporting to the Sales & Marketing Manager, Mercedes Car Group within After Sales, your main purpose will be to work with authorised repairers within the retail network in developing and capturing both existing and new trade parts business.

This role will involve actively selling Mercedes-Benz genuine parts and service products, providing advice and support to retailers to secure optimum market penetration for parts, accessories and customer service in the trade parts business. You will also compose, analyse and evaluate trade parts business and marketing plans for retailers.

For this role, you must have previous sales experience and an understanding of how to sell trade parts in a retail environment across both sales and after sales. With excellent market and product knowledge, you will be commercially astute, customer-focussed and have the ability to communicate effectively with retailers.

For a full description of the position and details about the kind of person we are looking for visit: [www.delanceyrecruitment.co.uk/daimlerchrysler](http://www.delanceyrecruitment.co.uk/daimlerchrysler) Here, you will also find information about our highly attractive flexible benefits package and details on our car schemes.

You can also apply by sending a full CV stating why you feel you are right for this position to [dcuk-recruitment@daimlerchrysler.co.uk](mailto:dcuk-recruitment@daimlerchrysler.co.uk) by Friday 18th May 2007.

DaimlerChrysler values diversity and welcomes applications from all sections of the community.



Mercedes-Benz

DAIMLERCHRYSLER

